

Profil The leading CRO in metabolic research



Your partner for clinical trials in diabetes, obesity and NASH

As a full-service CRO for early phase clinical trials focused on metabolic disorders and related complications, Profil provides our clients with the scientific and regulatory expertise and services for successful drug and device development.

Profil shares your goals: developing successful treatments for diabetes, prediabetes, obesity, and NAFLD/NASH and improving the quality of life of people with these conditions. As a full-service CRO, we will help you find critical answers for the development of compounds, devices and treatment methods. Our scientific experts use a wide spectrum of sophisticated experimental methods and will assess and optimize your study designs. If desired, we can also present your study results to regulatory authorities or the medical community.

Over 2 decades of clinical trial experience

Founded in 1999, Profil has grown to become a unique entity: a partner for clinical trials with an excellent record for professional conduct and scientific expertise in research on diabetes and other metabolic diseases. The results of trials conducted with us have been pivotal in the development of diagnostic technologies and therapies for diabetes and obesity. We have been involved in the development of many of the major currently available anti-diabetic compounds. The dedication of our team of scientists and clinical workers is unquestionable. With several hundred papers in peer-reviewed journals, Profil's



Full-service support for clinical trials

Profil is certified according to ISO 9001:2008. We have a vast volunteer database of over 27,000 people, a dedicated regulatory department, a fully GMP-certified pharmacy, our own in-house clinic, a clinical development consulting team and a statistics and data management team. In our clinic we have 65+ beds – an ideal capacity to reliably perform clinical studies within agreed timelines. As a full-service CRO, we will help prepare your trials, perform as many experiments and studies as needed, analyze the results and even support publication.

Focused on diabetes, obesity and metabolic disorders

Profil's expertise with diabetes and related conditions is unrivalled. One of our key competences is the performance of glucose clamp studies, often in combination with isotope dilution techniques and muscle or fat biopsies. Our extensive portfolio of sophisticated methods enables us to combine different techniques to optimize your study desing. Thus, we are able to collect data of highest quality and to determine a large number of possible trial endpoints. Thanks to our vast experience with diabetes trials and treatments as well as obesity, prediabetes, NAFLD and cardiometabolic research, Profil is your ideal partner for developing treatments for these conditions.

Watch our scientific online seminars here:

> www.profil.com/ online-seminars

Profil ANSWERS FOR DIABETES

Words from the founder ← Organization

Profil in the words of founder, Dr. Tim Heise

For more than 20 years Dr. Tim Heise and his co-founders have gathered a team of medical and scientific experts to build a full-service CRO with considerable achievements.

What does Profil mean to you personally?

Dr. Heise: Profil is a dream come true. Until 1999, the other founders and I were part of an academic group at the Clinic for Metabolic Diseases and Nutrition, led by Professor Michael Berger, at the University of Düsseldorf, a WHO Collaborating Centre for Diabetes. We realized that if we wanted to take things further and become deeply involved in the development of treatments, we would have to go private. We've been able to gather and retain scientific experts with the same drive to discover and become part of work that improves people's lives.

Profil is the leading site for glucose clamp studies in the world."

What has been the most exciting challenge?

Dr. Heise: Profil is the leading site for glucose clamp studies in the world. When it became clear that the Biostator – the first device we used for glucose clamp studies – was becoming obsolete and no longer supported by its manufacturer, we set out to develop our own device. That was the birth of ClampArt[®], our CE-marked glucose clamp device. Developing it was a fascinating and rewarding process.

What's next for Profil?

Dr. Heise: With our own in-house clinic in Neuss, we can comfortably recruit patients from the largest metropolitan area in Germany and continue to expand our already large patient

Benefit from working with Profil

- → Profil is a clinical contract research organization focused on early phase trials in diabetes and other metabolic disorders. Working with us means working with true experts.
- → We offer a vast array of sophisticated methods for optimized study design.
- → We are able to deliver the highest recruitment speed in our industry
- \rightarrow Our clinic has a 65+ bed capacity.



Dr. Tim Heise – Founder and lead scientist

database; a prerequisite for further growth. More importantly, we will work to keep the scientific drive that has always motivated us. We are a reliable partner, doing more than just running studies. To ensure the best possible service in our area, we are constantly expanding and improving our vast portfolio of methods. We intend to continue to work together with our clients and drive forward the development of new treatments for diabetes, obesity and NASH.

- → With around 10 successful sponsor audits per year and additional inspections by the local authorities, FDA and/ or EMA, we comply with all current quality standards.
- → Our scientists have published several hundred peerreviewed original articles and reviews and countless abstracts at scientific conferences. Working with us means your study will have the scientific credentials it needs.

The world's leading glucose clamp site

Profil has over 20 years' experience in glucose clamp trials, and has even developed its own CE-marked glucose clamp device: ClampArt[®].

P rofil is the largest glucose clamp center in the world. Our setup allows us to run glucose clamp trials 24 hours a day and 7 days a week, all the while gaining more experience with various glucose clamp designs.



Profil's own ClampArt[®] – a modern automated glucose clamp device

Glucose clamps involve maintaining (clamping) blood glucose concentrations at a predefined target level. They measure the action of a test compound by antagonizing its effect with a varying glucose infusion rate (GIR).

Profil is renowned for its expertise in assessing the glucodynamic activity of all kinds of insulin formulations, including ultra-long acting, ultra-rapid acting and premixed insulin. We carefully adapt the clamp design to the study objectives and the compound studied to ensure the most meaningful results.

Whatever glucose clamp design you need, Profil can support you: hyperinsulinemic euglycemic clamps for the assessment of insulin sensitivity, hyperglycemic clamps for the determination of beta-cell function, hypoglycemic clamps for the quantification of counter-regulation, and pancreatic clamps to determine the metabolic role of hormones such as those from alpha- and beta-cells.

ClampArt[®] – next-generation glucose clamps

ClampArt[®] is Profil's own CE-marked modern automated glucose clamp device. It meets all EU regulatory standards and can be used to generate data for the EMA, FDA and other regulatory authorities. This state-of-the-art technology uses modern sensor technology and infusion pumps for improved quality and utility. Confounding factors such as disturbances in blood flow are taken into account and automatically corrected for through the continuous determination of blood glucose and blood dilution factor.

Thanks to the very high clamp quality provided by ClampArt[®], the pharmacodynamic effect of glucose-lowering agents can be determined with the high precision and accuracy demanded by regulatory authorities. This makes it particularly effective in trials of biosimilar insulins for which pharmacodynamic equivalence has yet to be proven.

Profil and glucose clamp studies at a glance

- → We are the largest and most experienced glucose clamp center in the world, with a total of 28 automated glucose clamp devices.
- → We can run glucose clamps of up to 48 h duration.
- → Our ClampArt[®] is CE marked for glucose clamp studies.
- → Using ClampArt[®], glucose clamp studies at Profil reach otherwise unattainable clamp quality.
- → We offer all kinds of glucose clamps for your needs: hyperinsulinemic euglycemic, hyperglycemic, hypoglycemic and pancreatic.

ClampArt

rogramm

Discover our methodology portfolio:

www.profil.com/services/

methods

Unrivalled portfolio of methods at Profil

Whatever your diabetes and obesity study needs, Profil stands ready to provide our scientific and regulatory expertise.

Profil uses a wide spectrum of sophisticated methods. With a focus on early phase studies, we have vast experience in all these methods, having been involved in the development of many of the major currently available anti-diabetic drugs. Profil does more than just carry out studies: we pride ourselves on aiding our clients to design the very best clinical trials with optimum participant groups and

Profil's methodological expertise and trial spectrum

Pharmacodynamics and pharmacokinetics

We have experience with testing all classes of new and modified anti-diabetic drugs with regard to their pharmacodynamic and pharmacokinetic effects using methods such as glucose clamp, isotope dilution techniques, and muscle or fat biopsies.

Safety and tolerability studies

Safety and tolerability studies for novel compounds are a core expertise for Profil, making us an ideal partner for first-inhuman studies and single or multiple ascending dose studies focused on treatments for metabolic disorders.

Bioequivalence trials

We have performed numerous bioequivalence trials with different insulin formulations and can advise on optimization of study design to ensure regulatory requirements of the FDA and EMA are met.

test environments, best-fit methods, as well as support for analyses and dissemination of results.

We have considerable experience in working with large pharmaceutical companies that are looking to in-source new technologies. That collaboration allows us to get a head start on designing studies to test new technologies according to potential licensor's needs.

Bridging studies

Data from clinical trials performed at Profil are used and accepted by the authorities for NDAs in Japan and China. We have Japanese and Chinese staff members to run these studies and our database has several hundred volunteers from Japan and China and can easily be extended.

Technology studies

We are experienced in all aspects of medical technology in our area. We played a leading role in the development of the artificial pancreas and we have a dedicated team for medical device projects. Profil is ISO 13485 certified and has substantial regulatory experience in medical technology trials.

Imaging techniques

We are able to offer techniques, which can usually only be found in large academic centers, such as MRI/MRS scans and PET imaging.



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World-class services from first draft to final paper

Profil goes beyond simply running trials. We ensure that you get the most out of our support, from trial preparation through performance and even to publication.

hen you plan a clinical trial or research project with Profil, you choose the services you want from our portfolio, which covers every aspect of clinical investigations, from initial concept to publication. We are here to be your scientific partner to the extent that you need, not just a mere "workbench" to run experiments – and our high number of returning clients is testament to the value we provide. We are your partner from before the first patient

enters the clinic until the very end of your project. We have expertise in protocol development and writing, regulatory filing, ISO-certified quality assurance and high-quality data management and statistics. We also offer a GMP-standard licensed pharmacy that manufactures sterile or non-sterile medication and oral solutions, even for compounds with a short shelf life.

Experts in clinical trial conduct

- → For smooth trial conduct, Profil's clinical development consulting team supports the design of clinical trials and their submission to the authorities.
- → Our GMP-certified pharmacy has a full GMP manufacturing license for investigational medicinal products.
- → Our data management team works on very competitive timelines and utilizes our in-house EDC solution specifically developed for phase I trials.
- → After trial completion, our statistics and medical writing teams help with the analysis and write-up of trial data and prepare publications.
- → If requested, our scientists present the clinical trial data at international meetings and publish them in scientific journals.
- → This is just a selection of the services on offer. Contact us to discover how else we can support you in the design and running of your clinical trial.

Subject recruitment at Profil

Successful clinical research depends on rapid recruitment. Profil has a vast database with a range of patients and healthy volunteers.

R apid enrollment is key to the successful and timely completion of clinical trials in every field. To ensure that you experience no delays, Profil has spent years assembling an extensive database of patients and healthy or obese subjects that meet the criteria for every type of diabetes and obesity study.

A highly searchable database for accurate estimates of recruitment times

To meet specific study requirements, this patient database can be searched for individual subject characteristics, including medical history, laboratory values and concomitant medication. This allows us to give a very accurate estimate of whether we can recruit a study and how long it will take. Profil prides itself on the high accuracy of these estimates and our

Patient database

timely inclusion of study participants. As timely recruitment is one of the most important metrics in clinical trial conduct, our success in doing so is one of the reasons for our extremely high repeat business rate.

Diabetes complication studies, bridging studies and more

We recognize the need for very specific study populations for different types of clinical trials. We have patients in our database with comorbidities such as cardiovascular disease, neuropathy, retinopathy and different stages of diabetic kidney disease and we cooperate with local specialists to ensure we can keep finding new subjects. We also have diabetic and healthy subjects ready to take part in Japanese and Chinese bridging studies – a unique resource for accelerating regulatory approvals in Japan and China.



Profil – Your Partner

→ Contact Profil to learn more about how we can best support your investigations of diabetes and other metabolic disorders. We share your desire to provide a better life for patients worldwide.



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